



The SPOKANE Great Outdoors & BIKE Expo

FEBRUARY
23-24
2019

The Spokane Great Outdoors & Bike Expo is a two-day celebration of all the awesome outdoor recreation and travel opportunities and the amazing lifestyle we enjoy here in the Northwest. In partnership with the Spokane Golf Show – the two shows will be connected, allowing ticket holders to freely move through both shows – for it's third year, we expect over 6,000 attendees to visit the exhibitor area.

WHO WILL BE THERE

Bike shops, destination tourism organizations; outdoor retailers; national and regional outdoor gear and lifestyle brands; bike parks; outdoor recreation clubs and organizations; tourist service providers; mountain resorts and retreats; adventure guides and outfitters; healthcare and nutrition providers; race directors and event organizers; and other local businesses will appeal to a vibrant and active Spokane region attendee.

WHY YOU NEED A BOOTH—IT'S YOUR TARGET AUDIENCE!

Are you looking to reach an active, affluent adult audience that's looking ahead to warmer months of biking, water sports and the summer travel season? Don't miss the opportunity to be a part of a fun, engaging, and interactive expo that nails your target audience.

AS MUCH OUTDOOR FUN AS YOU CAN HAVE INSIDE

The Spokane Great Outdoors & Bike Expo will inspire expo attendees to show up and stick around with fun, entertaining and engaging activities throughout the show. A bike demo area inside will be available; product samples and interactive displays are encouraged; and free clinics, demonstrations, and speakers will be happening all weekend long. And, of course, attendees will also have access to a full bar and beer garden.

Bonus Offer Exhibitors can take advantage of 35% off any size ad in the expo program that will be published in the Jan/Feb issue of Out There Outdoors (35,000 copies) as well as an additional copies distributed at the event.*



EXHIBITOR INFORMATION

Business/Organization Name: _____

Business/Organization Description: _____

Contact: _____

Address: _____ Phone: _____

Cell Phone: _____ Website: _____

Email: _____

UBI (WA Businesses only): _____

BOOTH SIZE	CASH PAYMENT	CARD PAYMENT	TOTAL	SPACE INCLUDES
Standard 10' x 10'	\$700	\$750	_____	wireless internet, one 6' table, two chairs and dividers
Standard 10' x 20'	\$1400	\$1500	_____	

ADDITIONS	PRICE	TOTAL DUE: _____
Corner Booth	\$100 _____	
Carpet	\$55 _____	

NEW for 2019: You must contact the building directly to order electrical. contact Sue Stoll at (509) 279-7005 or sstoll@spokanepfd.org

Booth Location Request

#1 Choice: _____

#2 Choice: _____

Don't want to be next to: _____

**Commit now & we will invoice
1/2 now and 1/2 in November
Final Payment due Dec. 31**

PAYMENT DETAILS

Credit Card# _____ Exp Date: _____

Name on Card: _____

Billing Zip Code: _____ CSV/Sec Code: _____ Deposit Amount: _____

Signature: _____ Balance: _____

*Checks made payable to Out There Outdoors _____ Initial here to approve credit card & apply final payment Dec.

EXHIBITOR AGREEMENT

I have read and agree to the attached terms of agreement:

Print Name: _____ Signature: _____ Date: _____

SPOKANE GREAT OUTDOORS & BIKE EXPO

EXHIBITOR AGREEMENT

- 1. Booth Space** - Exhibitor subscribes booth space at The Spokane Great Outdoors & Bike Expo, to be held at the Spokane Convention Center on February 23-24, 2019. The Spokane Great Outdoors & Bike Expo reserves the right to reject any applicant or exhibitor the amount he/she has paid for space. The Spokane Great Outdoors & Bike Expo reserves the right to assign, designate, or change your booth location.
- 2. Payment** - Reservation, deposit or payment in full for the exhibitor's booth space shall accompany this signed Exhibitor's Agreement. Application received without such will not be processed. Space assignment will not be made until payment is received.
- 3. Hours of Operation** - Hours of show are Saturday, 9 a.m.- 5 p.m. and Sunday, 10 a.m.-4 p.m. Exhibitor shall staff its booth during all hours of Spokane Great Outdoors & Bike Expo. Exhibitor shall not begin disassembling its exhibit(s) until 4:01. Sunday.
- 4. Taxes & Licenses** - Spokane City License - Exhibitors are exempt from the City Business License if they are not conducting business in the City of Spokane outside of the Consumer show event. For further information and an application packet, contact the City of Spokane Taxes and Licenses Department at (509) 625-6070. Retail Sales Taxes - If you are selling merchandise you take responsibility to act in accordance with the sales tax regulations of the City of Spokane and the State of Washington. You must register as a temporary business in the state of Washington if you are selling retail at the show. Ten (10) days after the event they will send you a form to fill out and remit the taxes to the state of Washington.
- 5. Interference Prohibited** - Excessive noise, bothersome lighting or other use by exhibitor that interferes with the exhibition space used by other exhibitors is prohibited, as is the creation or maintenance by exhibitor of any dangerous or hazardous condition or situation. The aisles belong to the show. Neither exhibitor nor advertising material shall protrude in to the aisles. Booth shall not exceed 8 feet in height without show coordinator's approval.
- 6. Service Not Provided** - The Spokane Great Outdoors & Bike Expo does not provide equipment, decoration, labor carpenters, storage for exhibit materials, special lighting, gas, water supply or other related services. Exhibitor must make all arrangements for these items, and exhibitor shall defend, indemnify and hold harmless the Spokane Great Outdoors & Bike Expo for any and all claims, losses, damages, injuries or other charges that might occur from such arrangements made by Exhibitor.
- 7. Security Services** - Overnight security will be provided Friday and Saturday evenings of the show. While security is provided. The Spokane Great Outdoors & Bike Expo shall not be responsible for any losses exhibitor might suffer.
- 8. Insurance Not Provided** - Exhibitor acknowledges Out There Outdoors and the Spokane Great Outdoors & Bike Expo do not have insurance covering exhibitor's property. It is the exhibitor's sole responsibility to obtain interruption, property damage, personal injury, vandalism, theft and any other insurance it might need to cover any losses it might suffer at the Spokane Great Outdoors & Bike Expo.
- 9. Indemnification** - Exhibitor shall defend, indemnify and hold harmless Out There Outdoors, The Spokane Great Outdoors & Bike Expo and its designated agents, employees and/or contractors, from and against any and all claims, losses, damages, injuries, penalties, governmental charges or fines in any amount arising out of or caused by exhibitor's use of the premises, the conduct of exhibitor's business or from any activity or work done, permitted or suffered by exhibitor in or around the premises, including but not limited to, the installation, operation, maintenance or removal or exhibits.
- 10. Assignment Prohibited** - Exhibitor shall not assign any portion of its booth space to any individual partnership, corporation, company, firm or entity, without the prior consent of The Spokane Great Outdoors & Bike Expo.
- 11. Cancellation Policy** - If Exhibitor is not able to attend the Spokane Great Outdoors & Bike Expo, Exhibitor may be entitled to a refund on the following schedule:
60 day: If written cancellation is received and if booth space is resold, Exhibitor is entitled to an 80% refund.
30 day: If written cancellation is received and if booth space is resold, Exhibitor is entitled to a 50% refund.
Less than 30 days: If Exhibitor cancels, Exhibitor will not receive a refund.